

Webinar #2 - Find Your Motivation:

Meaningful motivation comes from within. Yes, you gain some momentum from external sources, but this push is short-lived.

Prospecting is the combination of getting comfortable with rejection and the discomfort of mistakes. To accept this challenge, you need to change your perspective from the immediate short-term fear of “sounding foolish” to reminding yourself that everything you want to create, experience, and achieve starts with each person you meet. Like training for a marathon or losing weight, if you focus on the pain and sacrifice in the moment, you can easily get overwhelmed by the voice of uncertainty that craves comfort.

Learn to use your sense of purpose and potential as a foundation for effective and consistent outreach. The answers you seek to ease the pressure of prospecting already exist within you. The sooner you stop searching for external answers – the quicker you start producing the results you want.

This webinar will teach you how to:

- Prime yourself to be your best (it's not the thinking you use today)
- Connect today's efforts with tomorrow's desired results (your Whys)
- Daily gratitude practice
- Mindful routine - reduce tension and find your inner calm and confidence